

† Review Response Template Pack

The Secret to Turning Reviews into Ranking Signals | Value: \$49

Google uses your reviews and your responses to understand your business better. These templates ensure you are always responsive, professional, and strategically injecting keywords to fuel your local SEO. It's ideal to include your keywords and location without it being overly done.

According to Google's Reviews System update, high-quality, keyword-rich responses to customer reviews help Google better understand your business offerings, location relevance, and service quality. Semrush confirms that review response velocity, keyword density, and sentiment alignment are now measurable ranking factors for local SEOSemrush.

Goal: Thank the customer sincerely, reinforce the service/product mentioned, and **strategically insert relevant keywords + location**.

Template Hi [Reviewer Name], thank you so much for the 5-star review! We're thrilled to hear you had a great experience with our [Specific Product/Service, e.g., "fast furniture delivery"] service here in [Your City/Neighborhood, e.g., "downtown Miami"]. We always strive to provide the best [Primary Service Type, e.g., "HVAC repair"] in the area. We look forward to seeing you again soon!

X Customization Notes

- Required: Replace all content inside [Square Brackets].
- Al SEO Injection: Ensure you include your main \$PrimaryServiceTypePrimary Service Type\$ and \$YourCity/NeighborhoodYour City/Neighborhood\$ in the response.

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 Bonus Tip: Add a branded hashtag or mention your website URL for extra indexing power.

*Example "Hi Jane, thank you so much for the 5-star review! We're thrilled to hear you had a great experience with our professional tax preparation service here in South Lake Union. It's our goal to make yearly tax filing stress-free! We always strive to provide the best small business accounting and personal tax services in the area. We look forward to seeing you again soon!"

2. Neutral Review Response Template



Goal: Acknowledge the positive, address the minor concern professionally, and invite them back to a better experience.

Template Hi [Reviewer Name], we appreciate you taking the time to leave us feedback. We're glad you enjoyed the [Positive Aspect Mentioned, e.g., "atmosphere"]. We apologize for the issue with [Minor Issue Mentioned, e.g., "the wait time at checkout"]. We're actively working to improve our [Area of Improvement, e.g., "staff training"] to ensure this doesn't happen again. Please come back and see the difference—we are committed to being the best [Primary Service Type] in [Your City].

X Customization Notes

- Required: Replace all content inside [Square Brackets].
- Tone: Be sure to genuinely mention the specific issue they raised and keep the tone focused on commitment and future improvement.
- Al SEO Tip: Include your business name and service category to reinforce relevance.

Example "Hi Chris, we appreciate you taking the time to leave us feedback. We're glad you enjoyed the **fresh smoothies**. We apologize for

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the issue with the seating area not being clean. We're actively working to improve our daily maintenance protocol to ensure this doesn't happen again. Please come back and see the difference—we are committed to being the **best juice bar in Austin**."

3. Negative Review Response Template -

Goal: Apologize immediately, take the conversation offline, and show other customers you value service recovery. **NEVER ARGUE OR DEFLECT.**

Template Dear [Reviewer Name], thank you for bringing this to our attention. We are genuinely sorry to hear that your experience with our [Product/Service Received, e.g., "home plumbing installation"] did not meet our high standards. We take customer satisfaction very seriously. Please contact our manager directly at [Dedicated Email/Phone Number] so we can personally resolve this issue for you. We hope to earn back your trust and show you why we are known for quality [Primary Service Type] in [Your City].

X Customization Notes

- Required: Replace all content inside [Square Brackets].
- Crucial Step: Provide a specific, dedicated contact point \$DedicatedEmail/PhoneNumberDedicated Email/Phone Number\$ to move the dispute offline.
- SEO Tip: Use this opportunity to reinforce your brand's commitment to quality and include your service category.

★ Example "Dear David, thank you for bringing this to our attention. We are genuinely sorry to hear that your experience with our dog grooming service did not meet our high standards. We take customer satisfaction very seriously. Please contact our manager directly at EMAIL so we can personally resolve this issue for you. We hope to earn back your trust and



show you why we are known for the **best and high quality pet care in Denver**."

2026 Review SEO Best Practices Recap

- Respond to every review within 48 hours
- W Use keywords naturally in responses (service + location)
- Mention your business name and website when appropriate
- Encourage reviewers to mention specific services
- Use structured data on your website to link reviews to GBP