

# Speaker Bio

## Evgeniy Kharam

Evgeniy Kharam is a renowned author, cybersecurity architect, advisor, and podcaster with over 25 years of experience collaborating with global consulting service companies. As the founder of his own cyber and media consulting services, Evgeniy provides deep industry knowledge to guide organizations through complex security landscapes. An awarded dad and avid outdoor enthusiast, he is also the author of the acclaimed book, *Architecting Success: The Art of Soft Skills in Technical Sales*. Evgeniy is a passionate advocate for the transformative power of soft skills in technology, highlighting how communication, empathy, adaptability, and collaboration are the true differentiators in a rapidly evolving field.

