

# ■ Military Millionaire Starter Kit

## How to Buy Your First Property with \$0 Down Using the VA Loan

### ■ Section 1: Quick Start Checklist

|        |                                                                  |
|--------|------------------------------------------------------------------|
| Step 1 | Get VA Loan Pre-Approval (COE, DD-214, VA-approved lender)       |
| Step 2 | Decide Strategy (house hack vs. starter home)                    |
| Step 3 | Research Markets (Pensacola, Norfolk, San Antonio, Jacksonville) |
| Step 4 | Analyze Numbers (rent vs. mortgage)                              |
| Step 5 | Make the Move (negotiate seller credits, close \$0 down)         |

### ■ Section 2: 5 VA Loan Hacks Every Veteran Must Know

- No PMI (saves you hundreds per month).
- Multi-Family Allowed (up to 4 units with \$0 down).
- Refinance Loophole (IRRRL).
- Use Seller Concessions (cover closing costs/repairs).
- Reusable Benefit (use more than once).

### ■ Section 3: Property Analyzer (Simple)

|                       |                                |
|-----------------------|--------------------------------|
| Purchase Price        | _____                          |
| Number of Units       | _____                          |
| Monthly Rent per Unit | _____                          |
| Mortgage Payment      | _____                          |
| Other Expenses        | _____                          |
| Monthly Cash Flow     | Rent - Expenses                |
| Annual Cash Flow      | Cash Flow x 12                 |
| ROI Estimate          | Annual Cash Flow ÷ Price x 100 |

### ■ Section 4: Script Templates

For Lenders:

"Hi, I'm a veteran looking to get pre-approved for a VA loan. I plan to purchase a multi-family property (2–4 units). I want to understand my eligibility and options for \$0 down."

For Realtors:

"I'm using a VA loan to buy my first home. I'm interested in duplexes, triplexes, or fourplexes in areas with strong rental demand. Can you show me properties where the rent can cover the mortgage?"

### ■ Section 5: Next Steps

- Get pre-approved this week.
- Download the Property Analyzer and test 2–3 properties.
- Join the Military Millionaire Mastermind (CTA).