



QUESTIONS FOR NETWORKING

Build relationships by asking relevant questions to build connection and trust



Questions for Networking

- What's your target market?
- What do you love ❤️ most about what you do?
- What is new in your industry?
- What sets you apart from your competition?
- Why did you start your business?
- What's your most popular product?
- What are some of the challenges you've faced?
- What motivated you to become an entrepreneur?
- What do you consider to be your greatest achievement or accomplishment?
- What's the single, most important contribution to your success?
- Looking back, is there anything you would do differently?
- Are there specific things about being a small business owner that you find most challenging?
- If you were asked to give a first-time entrepreneur only one piece of advice, what would it be?

