

Get Absolute Clarity

IN 30 MINUTES

By Amit Chawla

Helping You Become
the Transformative Leader
Everyone Loves.



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Business Clarity Coach





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What is Clarity Wheel?

It's a DIY tool to Get clarity of what you are not clear about in 30 minutes. The Clarity Wheel will not only help you decode your dreams and aspirations, once you start using it, you'll identify the secrets of your personal and professional growth.

This tool is part of Absolute Clarity Formula, referred in my book The Clarity First.

Why Clarity Wheel is important?

To get clarity of anything, first we need be clear what we are not clear about. We need to be clear what we are confused about. It becomes easier to find the solution once we have more clarity on this.



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How to create the Clarity Wheel?



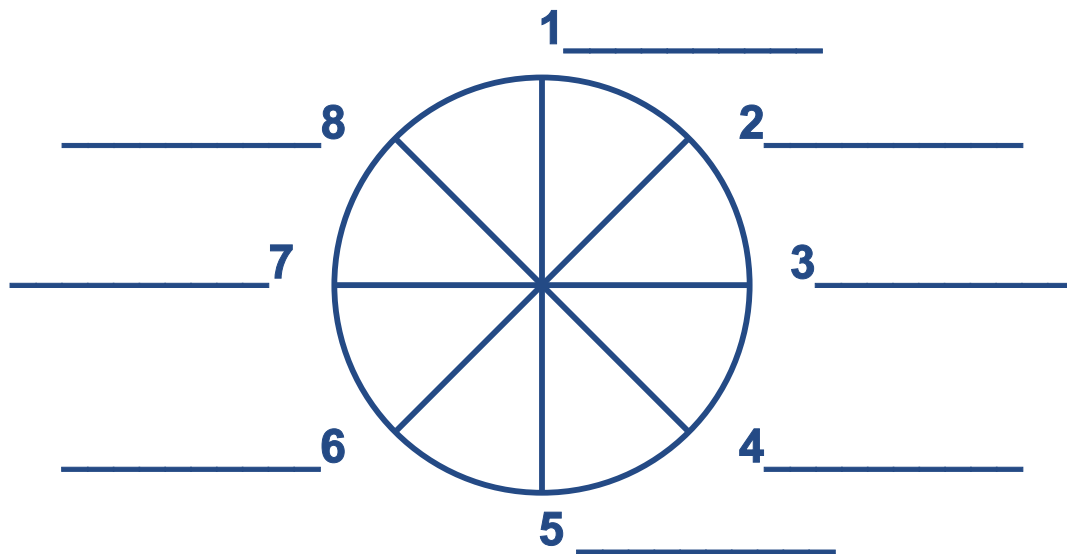


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Step 1

Hunt down the Confusion

Draw a wheel with 8 spokes as shown below.



Write down 8 questions pertaining to your personal/professional life that you are not clear about. Take 15 minutes to ponder upon and write them. Ensure you are at calm place and there is no distraction around.



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To write the 8 things you must follow the following 5 rules:

Rule 1: These have to be in the form of a question that starts with Why, What, How, Should, etc. and ends with a question mark.

Rule 2: The question must be positively stated. Do not write why did we lose the last contract? Instead, write what can I do to win the next contract?

Rule 3: The question should be futuristic and not a postmortem. Do not write about the past (we cannot change that). Your previous success / failure does not decide your future state.

Rule 4: The answer to the question should be in your control. Do not write a question that needs an action from someone else, i.e., the word I should be there in the question.

Rule 5: To find the question, try to dive 3 or 4 layers deeper. Refer examples below:



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Example 1:

Your initial query:
How do I scale my business?

This is a broad-level question. Instead, ask yourself:

Probe 1: What am I not clear about in scaling my business?

Probe 2: How do I get investment?

Probe 3 (Actual Clarity Question): What is my USP that will attract an investor?

Example 2:

Your initial query:
How to hire the right person as sales head?

Instead, ask yourself:

Probe 1: I know how to hire and know the skills to evaluate, but I am not clear about those 4-5 questions/exercises I should give him/her during interaction to judge the required skills.

Probe 2 (Actual Clarity Question): What are the 5 questions I should ask a candidate for a sales head position?



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Step 2

Determine the Level

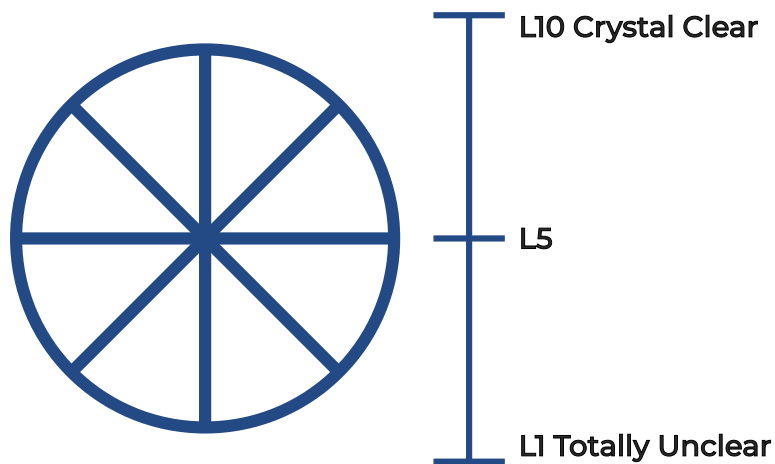
For the 8 questions (put up in the wheel), identify the Clarity Levels, from L1 to L10.

L1: **Totally Unclear**. Contaminated thoughts in figuring out the answer to the question.

L10: **Crystal Clear**. Total Clarity of the answer to the question.

L2 to L9 will be anything **mid-way in your journey to Absolute Clarity**.

Clarity Levels



Ideally all your questions should be below L6 or L7, as you must identify only those questions for which you do not have clarity. If you find anything above, then you may have got the wrong question. Relook at it.



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Step 3

Find the Real Villain

Identify the most important thing that you are not clear about!

You can do that by identifying the question whose Clarity Level, if increased by 1 level, would improve Clarity Levels of most of the other 7 questions as well.

Now you have identified the most important question that was not clear to you (answer was also not clear). And when you can find the answer to that question, you will be at peace and contentment.

Step 4

Final note

Write the final ClarityQuestion. This is the most important thing that you are not clear in your life, business or career.



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To get answer to this Clarity Question, read the book “The Clarity First” (Chapter 7 & 8).

Buy it from Amazon:

<https://amzn.to/2O8wPdI>

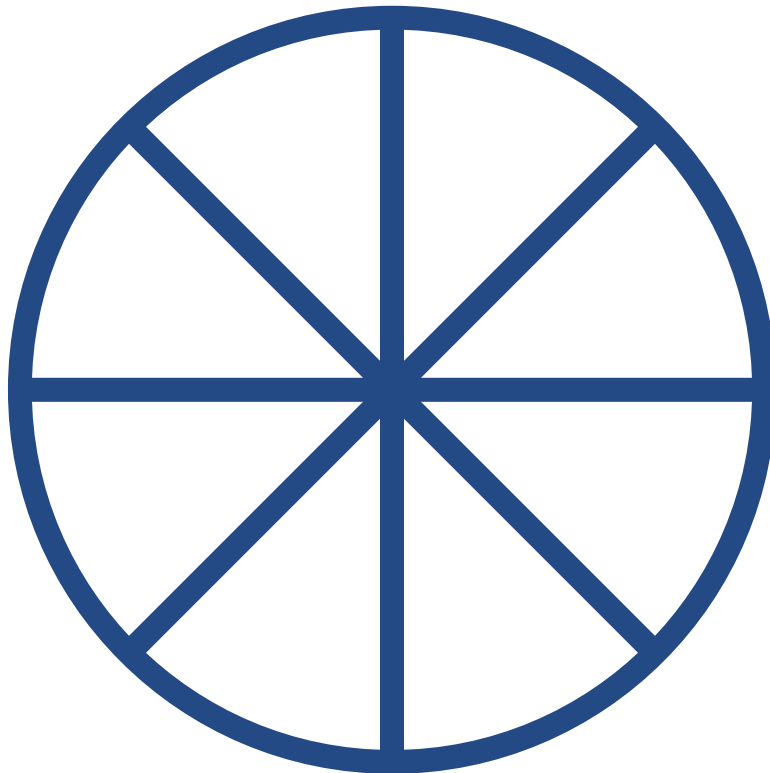
As a habit, work on the Clarity Wheel once a month. It should take you not more than 15 minutes to prepare it and will give you amazing insights as well as show the progress made on the clarity questions.





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Clarity Wheel



Clarity Question:

