

Is your setup actually connected?

Plus one thing you can fix today

You've built the pieces. The real question is whether they work as one system — or whether *you're* the glue holding them together. So before you add a single new tool, let's find out where your setup runs on its own and where it secretly runs on you. For each one, ask: does this happen **automatically**, or do I do it **by hand**? Tick only the ones that truly happen without you.

THE SCORECARD

A connected setup has seven signs. Check what's true right now:

- When someone opts in**, they're added to your email list automatically.
- When someone pays**, they get access and next steps without you sending anything.
- When someone books**, it lands on your calendar and they're confirmed automatically.
- Your tools pass info to each other** — you're not re-typing details from app to app.
- A new lead drops into follow-up** without you forwarding or copying anything.
- You could take a full day off** and the front of your business would still run.
- Someone other than you** could understand how the pieces fit together.

Your score: ____ / 7

WHAT YOUR SCORE MEANS

0-2 — You *are* the system.

Almost everything runs through your hands. The fix isn't more tools — it's connecting the few you already have.

3-4 — You're half-connected.

Some things flow; the rest you patch by hand, usually at the worst possible moment. The gaps are predictable — which is exactly why they're fixable.

5-7 — You're mostly humming.

One or two manual handoffs left. Close them and you finally get to step away without it falling apart.

Every score has the same fix: **connect the pieces so they work as one** — instead of through you.

That's exactly what we build together.

Inside The Foundation and The Build, we connect your whole client path — opt-in, payment, booking, follow-up — so it runs as one system instead of running on you.

Leads to Legacy — Build a Business You Love | Simply Savvy

BEFORE YOU GO — FIX ONE THING NOW

Find your weakest link. List the steps a client moves through, from stranger to paid client. Mark each one *Auto* or *By hand*:

Step 1 _____ Auto By hand

Step 2 _____ Auto By hand

Step 3 _____ Auto By hand

Step 4 _____ Auto By hand

Your first connection = the *by-hand* step that costs you most.

The "by hand" step I'll automate first:

That's your map. Automate that one handoff and the whole path gets lighter. When you're ready to connect the whole thing so it runs as one system instead of running on you — that's what The Foundation and The Build are for.

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