



BE THE BOSS

YOUR CHECKLIST
for **HOME BUSINESS**
SUCCESS FACTORS





After building several companies in the Northwest, people often ask me how to create more monthly income to help with their family's expenses, buy a home, pay for college costs or add to their nest egg (or start one!). And lots of people want to eventually leave their jobs to work from home - or from anywhere. As you search for the right remote income, here are some Key Success Factors to look for in a business you can work at from home!

The critical point is: Do something and start now!





YOU HAVE TO
PARTICIPATE
RELENTLESSLY IN
THE MANIFESTATION
OF YOUR OWN
BLESSINGS

– Elizabeth Gilbert



01

COMPANY TRACK RECORD

- Do they have growth and stability? Most companies fail within 5 years.
- Are they a debt-free company?
- Have they ever been late sending out checks?

02

STRONG MANAGEMENT TEAM

- Principle centered and Mission driven.
- Frugal Company? Helping People get out of debt?

03

UNIQUE CONSUMABLE PRODUCTS

- Superior quality, safer products from senior health needs to those of growing babies and children.
- Products or services people are already buying; are they affordable?

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VICTORY
BELONGS TO
THE MOST
OBSTINATE

-Roland Garros, pioneer aviator

”

04

COMPETITIVELY PRICED

- Product pricing competes in the real-world marketplace?
- Smart economics, great value in being a long-term customer?

05

HIGH REORDER RATE

- Do they have a high re-order rate, over 90% every month?
- Do they provide you a Business Report every month?
- Does the Business Report show your retention rate?

06

LOW PERSONAL BUYING REQUIREMENT

- No new money, no need for a budget change, simply switch stores.
- Everyone can be a customer.

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HAVE NO
FEAR OF
PERFECTION.
YOU'LL
NEVER
REACH IT.

—Salvador Dali

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07

LOW COST TO START & NO RISK

- Is their annual membership fee affordable? \$50 or less?
- Is everything fully refundable for at least 60 days?
- No inventory required, no product sales, no order taking or shipping?
- Something everyone can do - even your mother!?

08

COACHING AND TEAMWORK

- Commitment to helping you reach your goals?
- Coaching with a system that works consistently?
- A place you feel comfortable and welcome?

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OPPORTUNITIES
ARE MULTIPLIED
AS THEY ARE
SEIZED.

—Sun Tzu

”

09

INCOME

- Are you directly rewarded for referring customers?
- Do they have direct deposit and checks - your choice?
- Does their compensation plan reward you, the one doing the work?
- Is the compensation plan easy to understand and easy to explain?
- Is the path to \$2,000 - \$5,000 per month in year 1 part-time clear and achievable working 5 - 10 hours per week? Can you make \$10,000+ per month full-time?

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I'VE NEVER
TRIED THAT
BEFORE, SO
I SHOULD
DEFINITELY BE
ABLE TO DO IT.

-Pipi Longstockings

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THESE ARE THE POINTS YOU NEED TO KEEP IN MIND AS YOU EXPLORE WAYS TO CREATE THE INCOME YOU ARE LOOKING FOR.

You are welcome to **call me at 208 • 514 • 1850** to discuss your goals.

Jerome Eberharter • Partnering for Income



BUSINESS REFERENCES

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Jerome... Has a way of making a tough climb easy for all... Starting a business requires a game plan, and a leader; Jerome's leadership ability is infectious.

Bill "Rocky" Mayer III, Bill Mayer Saddles

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The knowledge and experience available in Be the Boss, has transformed me from a dreamer to an achiever, and my life will never be the same. Thank you for everything, Jerome. This has been the greatest learning experience of my crazy life. Looking forward,

Josh Paulson, President, Quality Cage

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Jerome tackles all his life's goals with the same enthusiasm and excellence--whether on high Yosemite granite, snowboarding Idaho back country or taking the curves of a mountain road on his BMW motorcycle. Everywhere Jerome ventures, he leaves a trail of achievement.

Doug Leen, "Captain Doug" Champion of Our National Parks



JEROME EBERHARTER

I believe everyone should have the joy of a good income. Especially ongoing income - every month. If more income is what you are seeking, you've come to the right place. I've had success and I've had extreme challenges. I know how to help you. One of the best ways to enhance your income significantly now is to partner with a great company and good coach.

No matter what income level you may want, it's here with us. If you've ever wanted to have more income, NOW is the time. Our Revenue Share plan is a reliable repeat income you can count on every month. We have partnered with a multibillion dollar company.

This means for you; no distribution, no inventory, no employees, no order taking or deliveries - just a great business model that works with monthly repeat income.

Time, energy and commitment, yes. But no investment or hefty fees to get started.

If you are currently working and need additional income - or - you want a new start with full-time income, let's connect and talk for a few minutes.

And personally, for fun, I love dogs, snowboarding, motorcycles, backgammon and a great family!

All The Best - Jerome

