A FREE GUIDE

9 Simple Ways to Make Money From Skills You Already Have

Even if you've only worked cleaning, laundry, or caregiving jobs

By Ray Lynn

Welcome

If you are reading this, you are likely working hard … but still feel like it's not enough.

Maybe you've been:

- cleaning homes
- doing laundry
- helping others
- working long hours

And still … you're not getting ahead.

Let me tell you something important:
You are not the problem.

You've just never been shown how to turn what you already do … into something you own.

This guide will show you simple ways to start.

AN IMPORTANT TRUTH

You Already Have a Skill

Most women think: “I don't have a skill.”

But that's not true. If you can:

- clean
- wash clothes
- organize
- care for others

→ You already have income skills.

The only difference is: you've been doing it for someone else.

MY STORY (VERY IMPORTANT)

How I Started

I didn't start with a business plan. I started with:

- 2 washing machines
- 1 dryer

That's it.

And over time … I turned that into $40,000 doing laundry services.

No website. No fancy setup.

Just simple work … done consistently.

If I can do it, so can you.

> *Wash-and-fold side businesses are recognized as one of the easiest service businesses to start from home — some report earning up to $20/hour with nothing more than a washer and dryer.*

WAY #1

Laundry Service From Home

Best if you already have a washer and dryer — no new equipment needed.

You can:

- wash
- fold
- deliver

Start with:

- neighbors
- friends
- word of mouth

SIMPLE STEP

→ Tell 3 people you are offering laundry service this week.

WAY #2

Home Cleaning Services

Best if you want repeat clients and steady weekly income.

People are always looking for help cleaning.

You can:

- clean weekly
- clean once
- clean for busy families

SIMPLE STEP

→ Offer your service to one person you already know.

WAY #3

Ironing & Folding Services

Best if you want the fastest, lowest-effort way to start.

Many people hate ironing.

You can:

- pick up clothes
- iron them
- return them

SIMPLE STEP

→ Post in a local group: “I offer ironing and folding services.”

WAY #4

Home Organization

Best if you enjoy hands-on projects and want higher pay per session.

You can help people:

You can:

- organize closets
- organize kitchens
- declutter spaces

SIMPLE STEP

→ Offer a small “organizing session” to start.

WAY #5

Caregiving / Help Services

Best if you're patient and enjoy helping people directly.

You can help with:

You can:

- basic care
- errands
- support

SIMPLE STEP

→ Let people know you are available to help.

WAY #6

Yard Work

Best if you prefer working outdoors and don't mind physical work.

You can:

You can:

- mow lawns
- pull weeds
- rake and clean up yards

SIMPLE STEP

→ Offer to mow or weed one neighbor's yard this week.

WAY #7

Pet & House Sitting

Best if you want flexible hours and enjoy animals or quiet work.

You can:

You can:

- watch pets
- check on homes while owners travel
- collect mail and water plants

SIMPLE STEP

→ Tell 3 people you're available for pet or house sitting.

WAY #8

Senior Errands & Companionship

Best if you're reliable, caring, and good at conversation.

You can help with:

You can:

- grocery runs
- rides to appointments
- friendly visits

SIMPLE STEP

→ Offer to run one errand for a senior in your community.

WAY #9

Handyman / Small Repairs

Best if you're comfortable using basic tools to fix small things.

You can:

You can:

- patch and paint
- fix small leaks
- assemble furniture

SIMPLE STEP

→ Post in a local group offering small repair help.

HOW TO START (VERY SIMPLE)

You Do Not Need...

You do NOT need:

- a website
- business cards
- complicated systems

Start with:

1. Tell people
2. Offer your service
3. Do a good job
4. Ask for referrals

PRICING (KEEP IT SIMPLE)

What To Charge

You can charge:

- per job
- per hour
- per service

Example (Laundry — current Arizona rates):

- By the pound: $2.25 – $2.66/lb
- By the load: $35 – $45/load

Other services (cleaning, ironing, organizing, yard work, and more) are usually priced per visit, per session, or per hour — rates vary by area. The full local pricing breakdown for every service in this guide is in the Blueprint.

YOUR FIRST CLIENTS

Start With Who You Know

Start with:

- people you know
- neighbors
- local Facebook groups

→ You only need your first 1–3 clients to begin.

FINAL MESSAGE

You Are Closer Than You Think

You don't need:

- new skills
- more courses
- complicated systems

You need to:
→ start with what you already have

Ready for the next step?

Ready to Turn This Into Real Income?

I created something to help you:

→ The Laundry & Local Service Blueprint

A simple, step-by-step guide to help you:

- **Find real local pricing for every service in this guide**
- **Get client scripts and templates that get replies**
- **Know exactly what to charge — and when to raise your rates**
- **Avoid the most common new-business mistakes**