

# THE REAL INVESTOR SYSTEM (TRIS)

YOUR FIRST DEAL GAME PLAN

*Choose Your Strategy. Focus Your Effort. Take Action.*

## INTRODUCTION

Most people don't fail in real estate because it's too hard.

They fail because they try to do everything at once.

They:

- jump between strategies
- chase random opportunities
- never commit to one path

The result is confusion, hesitation, and no progress.

The goal of this guide is simple:

Choose one clear path and move forward.

## THE 3 PATHS

### THE 3 MOST COMMON STARTING POINTS

You don't need to learn everything.

You need to pick one.

*Trying to do all three at once is the fastest way to make no progress.*

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#### 1. WHOLESALING (FAST START)

- No property ownership required
- Low capital needed
- Focus on finding and assigning deals

Best for:

- Beginners
- Limited capital
- Fast experience

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#### 2. RENTAL PROPERTIES (LONG-TERM WEALTH)

- Buy and hold properties
- Generate monthly cash flow
- Build equity over time

Best for:

- Stable income seekers
- Long-term investors

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#### 3. FIX & FLIP (ACTIVE PROFIT)

- Buy, renovate, sell
- Higher risk, higher reward
- Requires more capital

Best for:

- Hands-on investors
- Access to funding

## YOUR STARTING POINT

### YOUR SITUATION

Answer Honestly

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#### 1. DO YOU HAVE AVAILABLE CAPITAL

- YES
- NO

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#### 2. DO YOU WANT FAST CASH OR LONG-TERM INCOME?

- FAST CASH
- LONG-TERM

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#### 3. DO YOU HAVE TIME TO ACTIVELY WORK DEALS?

- YES
- NO

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#### 4. DO YOU HAVE EXPERIENCE IN REAL ESTATE?

- YES
- NO

## MATCH YOUR PATH

### YOUR BEST STARTING STRATEGY

Use your answers to guide your decision:

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#### IF YOU HAVE:

- little or no capital
- limited experience

Start with: **Wholesaling**

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#### IF YOU HAVE:

- some capital
- long-term focus

Start with: **Rentals**

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#### IF YOU HAVE:

- access to funding
- higher risk tolerance

Start with: **Fix & Flip**

COMMITMENT (VERY IMPORTANT)

YOUR DECISION

Write it down

MY STARTING STRATEGY IS:

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YOUR FOCUS

For the next 30 – 60 days

I WILL FOCUS ONLY ON THIS STRATEGY:

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## YOUR FIRST ACTION

### YOUR FIRST MOVE

Don't overthink this.

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#### PICK ONE SIMPLE ACTION:

- Contact 5 realtors
- Analyze 3 deals
- Reach out to 2 wholesalers
- Research your local market

***The goal is movement, not perfection.***

## FINAL MESSAGE

Clarity creates momentum.

The biggest mistake you can make is staying stuck in learning mode.

You don't need more information.

***You need action.***

## FINAL CALL TO ACTION

### READY TO GO DEEPER?

Now that you've chosen your path, the next step is building your system.

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#### CONTINUE WITH:

TRIS FOUNDATIONS  
The complete *Real Investor System*