



READINESS SELF-CHECK **AM I SUITED** **TO BEING A** **BUYER'S AGENT?**



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1. Career Alignment

Ask yourself:

- ☐ I'm genuinely interested in property, data, and investment strategy, not just sales.
- ☐ I want to help clients make confident, well-informed property decisions.
- ☐ I enjoy problem-solving and digging deep to find the right property, not just the first one.
- ☐ I'm comfortable with the idea of working independently or building my own business.
- ☐ I value flexibility and want to design a career that fits my lifestyle.

2. People & Communication Skills

- ☐ I'm good at building trust and relationships quickly.
- ☐ I can communicate complex information in a calm, clear, and professional way.
- ☐ I enjoy helping clients who might feel nervous or uncertain about investing.
- ☐ I'm patient and understand that buying property is an emotional decision.
- ☐ I can confidently guide clients and set boundaries when needed.

3. Learning & Professional Development

- ☐ I'm open to continuous learning and professional training.
- ☐ I want to understand both property markets and client psychology.
- ☐ I'm ready to commit time to study, practice, and apply what I learn.
- ☐ I want to be seen as an expert in my field and uphold professional standards.
- ☐ I'm comfortable using technology and research tools.

4. Business & Income Mindset

- ☐ I'm motivated to build a profitable, sustainable business (or grow within an existing one).
- ☐ I understand that success takes time and consistency.
- ☐ I'm comfortable with self-promotion when it's done authentically and ethically.
- ☐ I'm willing to invest in quality training and systems to set myself up for success.
- ☐ I'm excited by the idea of creating recurring income through satisfied investor clients.

5. Mindset & Motivation

- ☐ I see challenges as opportunities to grow, not as reasons to quit.
- ☐ I can manage uncertainty and keep momentum even when results take time.
- ☐ I'm confident in my ability to learn new skills and adapt quickly.
- ☐ I'm self-driven, disciplined, and take responsibility for my progress.
- ☐ I'm passionate about helping others achieve their property goals.

6. Your Readiness Score

Give yourself 1 point for every statement you agree with:

- ☐ 22–26 points: You're ready right now; this career aligns perfectly with your strengths and goals.
- ☐ 15–21 points: You have strong potential; a bit of training and guidance will set you up for success.
- ☐ 8–14 points: You may need more clarity or confidence; the Buyer's Agent Readiness Short Course will help you fill those gaps.
- ☐ 0–7 points: You may want to explore whether this path truly fits your lifestyle and goals before investing further.