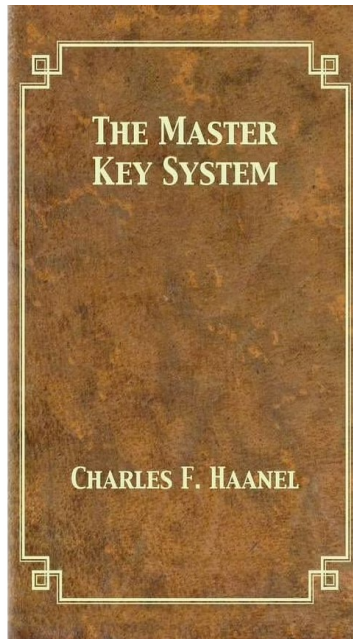


# The Master Key System



by Charles F. Haanel

**Workbook**

**The lost Chapters-Ch-28**

# **The Gift of The Gods**

## **Part Twenty Eight**

1. In an ordinary bar of iron or steel the molecules arrange themselves promiscuously in the body. The magnetic circuits are satisfied internally and there is no resulting external magnetism.
2. When the bar is magnetized the molecules rearrange themselves according to the law of attraction, turn on their axis and assume positions more nearly in a straight line with their north ends pointing the same way. The closed magnetic circuits are thus broken up and external magnetism made evident.
3. You cannot see the molecules of iron or steel changing their relative positions under the influence of magnetism, but the effect reveals the change which has taken place. When all of the molecules have turned on their axis until they are all arranged symmetrically, the bar has been completely magnetized. It cannot be further influenced, however strong the force.
4. The bar has now become a magnet and will exert force in every direction. The amount of force which the magnet will exert decreases as the distance from the magnet increases.
5. The magnetic lines complete their circuits independently—and never cut, cross or merge into each other.
6. Another bar of iron or steel placed in the magnetic field of a magnet assumes the properties of the magnet; this phenomena is known as magnetic induction. This is the action and reaction which always precedes the attraction of a magnet for a magnetic body.
7. Electricity is the invisible agent known to us only by its various manifestations. You are a perfect electrical plant. Food, water and air furnish the fuel, the solar plexus is the storage battery and the sympathetic nervous system is the medium by which the body is charged with magnetism. Sleep is the process by which the battery is recharged and the vital processes replenished and renewed.

8. The male is the positive or electrical charge and the female the negative or magnetic charge. The male represents current, force, energy; the female, capacity, resistance and power.

9. What happens when one of the opposite sex comes into your magnetic field? First, the Law of Attraction is brought into operation, then, by the process of induction you are magnetized and assume the properties of the person whom you are contacting.

10. When another person enters your magnetic field what is it that passes from one to the other, what causes the thrill and tingle over the entire sympathetic nervous system? It is the cells rearranging themselves so as to carry the charge of energy, life and vitality which is passing from one to the other, and which you are receiving by the process of induction. You are being magnetized and in this process you are assuming the qualities and characteristics of the person whom you are contacting.

11. In the magnetism which is passing from person to person is all the joy, all the sorrow, all the love, the hatred, the music, the art, the fear, the suffering, the success, the defeat, the ambition, the triumph, the reverence, the courage, the wisdom, the virtue, the beauty, which heredity and environment have stored in the life of your love; for it is nothing less than love, this Law of Attraction is the Law of Love; and Love is life, and this is the experience by which life is being quickened into action, by which character heredity and destiny are being determined.

12. When you become impregnated with these thoughts of love, of success, of ambition, of triumph, of defeat, of sorrow, of hatred, of fear or suffering, are you immediately conscious of them? By no means. Why not? The reply is very simple and easily understood. The brain is the organ of the conscious mind, and it has five methods only by which it can contact the objective world. These methods are the five senses: seeing, hearing, smelling, tasting and feeling. But Love is something which we cannot see, we cannot hear, neither can we taste, smell or touch it. It is therefore plainly a sub conscious activity or emotion. The subconscious, however, has its own system of nerves whereby it contacts every part of the body and receives sensations from the outer world, the mechanism is complete, it controls all of the vital processes: the heart, the lungs, the digestion, the kidneys, the

liver, the organs of generation. Nature has evidently taken all of these out of the control of the conscious mind and placed them in the control of the more reliable subconscious, where there can be no interference.

13. Where physical contact is made an entirely different situation is created; in this case, we bring into action the cerebro-spinal nervous system also, through the sense of touch. You will remember that the conscious mind has five methods by which it contacts the outer world; the sense of touch is one of these. So that actual physical contact brings into action, not only the sympathetic nervous system, but the cerebro-spinal nervous system also.

14. As the brain is the organ of this system of nerves, you immediately become conscious of any such action. So that when both the emotions and the feelings are aroused by both mental and physical contact we bring into action every nerve in the body.

15. The exchange resultant from these associations, should be beneficial, inspiring and vitalizing, and such is the case when the association is ideal and constructive. Such an association produces an effect in consciousness and life, typified by the increased power and usefulness in the crossing of plants, birds and animals. This result means added power, utility, beauty, wealth or worth.

16. The Principle of Attraction as it operates through infinite time, evidences itself in the form of growth. The one fundamental and inevitable result of attraction is the bringing together of things that have an affinity for each other, with a resultant eternally advancing growth of life.

17. You have found what happens, when one of the opposite sex comes into your magnetic field, now let us consider what happens when you approach another personality of the same sex.

18. All human intercourse is a matter of accommodation, and you will be a factor in determining what the relationship shall be, and it rests with you to determine whether you shall be the predominant factor in the new relationship.

19. If you give you are the positive or predominant factor.

20. If you receive you are the negative or receptive factor.

21. Each person is a magnet having both positive and negative poles, and with tendencies that impel an automatic sympathy with or antipathy toward whatever approaches or is approached.

22. Normally, the positive poles lead the way, and the approach of two positives from opposite directions foreshadows a collision.

23. The fundamental of life is harmony, and discords are obstructions that lie in your path. They obscure the reality of peace that lies at the heart of every experience, but as you increase in experience, you are enabled to discern the good in apparent evil, and your power of attraction increases proportionately.

24. To the extent that you are magnetized toward "saturation point" you may determine your relation to others and their relation to you.

25. Any magnet has the power to induce harmonious conjunction with one that is less powerful.

26. This is accomplished by causing a reversal of polarity of one of the magnets. Then dissimilar poles come together in peace and harmony.

27. The more positive magnet will compel the less positive magnet to become receptive to the greater power that dominates it.

28. The lesser magnet may be obliged to be receptive to the overpowering influence. It acknowledges the impelling power that requires it to reverse its polarity.

29. It turns its positive pole away and its negative pole toward the positive pole of the greater magnet, and the two meet in harmonious relation.

30. The negative magnet may, however, have the higher knowledge, and may not desire to dominate. Possessing greater wisdom it may disdain the use of force.

31. Perhaps it prefers to conciliate, or wishes to receive rather than give. Instead of forcibly obliging the lesser magnet to accommodate

itself to imposed conditions, the greater magnet may voluntarily reverse its own polarity.

32. If you are a great soul you will know intuitively whether to exercise coercion or non-resistance. Where coercion is used, the resultant harmony is an involuntary and temporary submission, while the non-resistant method binds because of the sense of freedom that it confers.

33. The coercive method is distinctively intellectual, while that of nonresistance is essentially spiritual.

34. If you are highly developed spiritually and similarly endowed with intellectual power, you can use the latter to the greatest advantage, in this case you will neither discard reason or logic, because in your understanding of life's mathematics you will make application of spiritual geometry, mental algebra or physical arithmetic, according to the requirements of your problem.

35. You will find that existence involves ever recurrent occasions for accommodation, compromise and reversal of polarities. You may escape compulsion through acquiescent submission, and avoid the use of force by inviting pleasurable acquiescence.

36. You may command and exact unwilling obedience or you may invite and receive voluntary cooperation.

37. You may induce harmonies and create friendships or you may plant hatreds that will react as obligations that must eventually be satisfied.

38. An understanding of the properties of the human magnet will enable you to solve many of the problems of life.

39. Conflict and opposition have their place, but ordinarily they constitute obstacles and pitfalls to be avoided.

40. You will find that you can always avoid useless opposition and unprofitable conflict by reversing your polarity or impelling its reversal in your would-be opponent.

41. You are, indeed, in the loving care of principles that are immutable, and that are designed solely for your benefit.

42. You may place yourself in harmony with them, and thus express a life of comparative peace and happiness, or you may put yourselves in opposition to the inevitable, with necessarily unpleasant results.

43. You determine your conscious relation to all that is. You express the exact degree of happiness or the reverse that you have earned through the associations which you have permitted to come into your life.

44. You may from any one experience learn the spiritual lesson it was intended to convey, or you may make necessary many similar experiences.

45. You may gather wisdom from experience rapidly and with ease, or you may do so slowly and with difficulty.

46. You are able to consciously control your conditions as you come to sense the purposes of what you attract, and are able to extract from each experience that which you require for further growth.

47. When you possess this faculty to a high degree you may grow rapidly and reach planes of thought where opportunities for greater service await you. It remains for you on each successive plane to learn how to express the greater harmonies that your higher growth has placed within your reach, for it is only through expression that you may appropriate what is for your use or benefit.

48. You have now entered upon the borderland of the basic, the fundamental, the active principle of life. Little did you realize a few years ago the innumerable vibrations which surround you such as electric, magnetic, heat, actinic; the control and the use of which are now keeping you busy.

49. Suppose that what you term "electrons" should be active centers of intelligence connected with an Infinite Mind, which is all-wise and all knowing. That marvelous mind which thinks with design and sees ends from beginning.

50. Suppose that "electrons" should not be centers of force and energy only, but centers of intelligence, and that mankind will finally discover that the brain is an organized center of millions of these intelligent electrons, and that they are in contact with all other electrons of which the Universe is composed.

51. The universe is the effect of a system of vibration; the Cosmos is organized by the action of energy vibrating in accordance with certain rates which express themselves in form. The universe, could, therefore, in no case be anywise different than it is unless the vibratory influence which organized it had been different, the universe being the expression in form of those vibratory influences which have organized it out of the Cosmic energy or ether.

52. Sir William Crooks took some very fine sand and scattered it over the head of a drum. Then by taking a tuning fork and sounding different notes just above the drum head so that the vibration set in motion by this particular key would vibrate upon the drum head, the sand was seen to shift and assume a definite geometrical figure, corresponding to the particular note which was sounded.

53. When another note was sounded the sand shifted and assumed another figure, demonstrating that the notes of a musical scale will produce a corresponding form, in any substance sufficiently plastic to assume form under their direction.

54. This proves that vibration is the origin of form, each particular vibration giving rise to a corresponding form.

55. Vibration, then is at the foundation of physics. Form, as well as light, heat, color and sound are inseparably connected with vibratory activities. Each vibration expresses itself in a form corresponding to that particular rate of vibration.

56. Form, then, is the organized result of energy at certain rates of vibration. Vibrations express themselves in corresponding geometrical figures and in this way build up crystals which are the expression of vibration, a number of these crystals collectively forming a body of the particular elements which is the outgrowth of that particular vibration.



57. Study the beautiful forms of snow-flakes falling on cold winter days; you will find that one day the forms are quite different from those of the day before or the day after, although the conditions may differ but in the very smallest degree.

58. Nevertheless this minute difference has sufficed to evolve these very different forms; each of which is the exact expression of a special complex relation between moisture, motion, pressure, temperature, rarity, electrical tension, and chemical composition of the air that prevailed during their formation.

59. When a thread is introduced into a bowl of saline solution, and then lifted out of it, there will gather over the entire length, of the submerged string a mass of mathematically perfect crystals of salt.

60. It has been observed by the students of nature that the crystals are never exactly alike. Not only is this true of the different chemical elements, but we know that each individual crystal is a little different. Now, knowing that this crystallization is due to vibration and all differences in the form of the crystal are, therefore, due to differences in the rate of vibration, we can recognize the fact that the individuality of any object is due to the corresponding individuality in the vibration which gave expression to it.

61. It is the law of vibration which brings to maturity the fruit of every thought, whether wholesome or unwholesome, desirable or undesirable. It is this law which causes the things which we see to take form, it is this law which gives sparkle to the diamond, luster to the amethyst, color to the grape, fragrance to the rose, beauty to the lily, and it is through the operation of this law that each of us is attracting to ourselves the associates, experiences, circumstances, conditions and environment by which we are related to the objects and purposes which we seek.

62. Existence is like the output of a loom. The pattern, the design is there; but whereas our looms are mere machines, once the guiding cords have been fed into them, the Loom of Time is complicated by a multitude of free agents, who can modify the web, making the product more beautiful or more ugly, according as they are in harmony or disharmony with the general scheme.

63. With the Arabic numerals 1, 2, 3, 4, 5, 6, 7, 8, 9,0 any conceivable number may be expressed.

64. With the twenty-six letters of the alphabet any conceivable thought may be expressed.

65. With the fourteen primary elements any conceivable thing may be organized.

66. What is true in the inorganic world is likewise true in the organic, certain conscious processes will invariably be followed by the same consequence. Clearly, then, it requires an intelligent force to direct the activities of these electrons and cause them to unite with regular mathematical precision, and thus bring into being, matter of every conceivable form.

67. Mind is then the source of all things, in the sense that the activity of mind is the initial cause of all things coming into being. This is because the primal source of all things is a corresponding thought in the Universal Mind. It is the essence of a thing that constitutes its being, and the activity of mind is the cause by which the essence takes form.

68. An idea is a thought conceived in the mind, and this rational form of the thought is the root of form, in the sense that this form of thought is the initial formal expression which acting upon Substance causes it to assume form.

69. There can be nothing except as there is an idea, or ideal form engendered in the Mind. Such ideas, acting upon the Universal, engender corresponding forms.

70. Matter being Cosmic Mind in physical manifestation we perceive that everything is possessed of intelligence directing its development and manifestation. This is the intelligence which causes rocks to cohere and crystallize, while plants manifest life in an entirely different manner.

71. Plant life divides its cells rapidly, absorbs moisture, air and light readily, while the rock expels them. But they both combine and transform elements in just the right proportions to reproduce,

perpetuate and color their species.

72. The one purpose in life for centuries was as simple as that of the lower animals or plants; the simple aim of self preservation and of the production of descendants. Human beings were contented with the simplest organic function, nutrition and reproduction. Hunger and love were their only motive for action. For a long period they must have aimed at the one single object of self-preservation.

73. In the route of our ancestry, specific lines were traveled, and specific character established. We lose neither the one nor the other, for both lines and character are projected from generation to generation. The lines, although invisible are never broken, nor are they ever abruptly changed to other type expressions. Neither are the characteristics ever lost though they continue to project from generation to generation down through the ages.

74. We may distill, analyze, compound all the elements that are used as conveyors or vehicles in the process of constructive energy and we will not find the element that will produce a nut, a plum or even as much as a mustard seed, Unless we send the energy into condensation over character lines as constructive moulds that must first be established.

75. Character lines are invisible tracks over which and through which Nature is ever pressing into constructivity every element and thing of creation from the plane of the fungi, to that of the intellectual and Spiritual Man.

76. In its highest form of expression the Principle of Attraction is manifested in love. It is the One Universal Principle that equally governs the seeming involuntary affinities of minerals and vegetable substances, the passions of animals, and the loves of men.

77. The Law of Love is a piece of pure science; and the oldest and simplest form of Love is the elective affinity of two differing cells. Above all laws is the Law of Love, for Love is life.

78. Progress being the object of Nature, and Altruism the object of Progress, the Book of Life is found to be a love story.

*“Mind is the Master  
power That molds and  
makes; And man is mind,  
Who evermore takes  
The tool of thought,  
and Shaping what he  
wills, Brings forth a  
thousand Joys, a  
thousand ills; He thinks  
in secret  
And it comes to pass,  
Environment is but  
His looking glass.”  
—James Allen*

## *If*

*If you can keep your head when all about you  
Are losing theirs and blaming it on you,  
If you can trust yourself when all men doubt  
you But make allowance for their doubting too,  
If you can wait and not be tired by waiting, Or  
being lied about, don't deal in lies,  
Or being hated, don't give way to hating, And  
yet don't look too good, nor talk too wise:*

*If you can dream—and not make dreams your  
master, If you can think—and not make  
thoughts your aim;*

*If you can meet with Triumph and Disaster And  
treat those two impostors just the same;*

*If you can bear to hear the truth you've spoken  
Twisted by knaves to make a trap for fools,  
Or watch the things you gave your life to,  
broken, And stoop and build 'em up with worn-  
out tools:*

*If you can make one heap of all your winnings  
And risk it all on one turn of pitch-and-toss,  
And lose, and start again at your beginnings  
And never breath a word about your loss;*

*If you can force your heart and nerve and  
sinew To serve your turn long after they are  
gone,*

*And so hold on when there is nothing in you  
Except the Will which says to them: "Hold on!"*

*If you can talk with crowds and keep your  
virtue, Or walk with kings—nor lose the  
common touch,  
If neither foes nor loving friends can hurt you;  
If all men count with you, but none too much,  
If you can fill the unforgiving minute With sixty  
seconds' worth of distance run,  
Yours is the Earth and everything that's in it,  
And--which is more—you'll be a Man, my son!*

**—Rudyard Kipling**

**Notes:**