

# **Vendor Directory**

Audience: SEOs, content/marketing managers, and site owners who need a vetted starting list of vendor types, starter vendors, price ranges, placement types, vetting notes, and how-to guidance for buying or running outreach campaigns.

#### **Short intro**

This Vendor Directory gives a practical, categorized starting list of vendors and tools you can use to execute the backlink and outreach targets in the preceding guides. It's a working list — use the vetting checklist below before committing budget.

#### How to use this directory

- 1. Pick vendors from the category that matches your goal (Premium for high-impact editorial, Budget for low-cost diversity, Tools for scaling).
- 2. Vet each vendor using the "What to ask vendors" checklist below.
- 3. Start small (1–3 placements) to test quality, then scale once you confirm real placement value and indexing.
- 4. Track every placement in a link log (date, URL, anchor, placement screenshot, indexed Y/N, referral sessions).

# **Categories & Starter Vendor Picks**

## Premium — High-impact editorial & PR

Typical price range: \$500 – \$5,000+ per placement or monthly retainers

Placement types: Editorial in-body, industry press, exclusive guest posts, paid newsletter

features, EDU/GOV outreach

Reliability notes: High vetting required; longer lead times; best for money pages and flagship

content

#### Top picks (starter)

- The Hoth curated placements & white-label services priority: top-pick
- Authority Builders manual outreach & editorial placements priority: recommended
- Page One Power bespoke outreach & link building priority: recommended
- Siege Media / high-end content agencies content + placement capabilities priority: watch
- Industry PR / niche PR agencies (local or vertical specialists) priority: watch

## Mid-tier — Scalable guest posting & outreach

Typical price range: \$100 – \$700 per placement; packages \$500–\$3k

Placement types: Guest posts, niche editorial, sponsored content, resource-list inclusions

Reliability notes: Good throughput; quality varies by target lists — vet sample URLs

## Top picks (starter)

- FatJoe guest posts & blogger outreach priority: top-pick
- GuestPost.com (marketplace for guest placements) priority: recommended
- Niche outreach agencies / freelance outreach managers priority: recommended
- OutreachMama (or similar mid-tier outreach outfits) priority: watch

#### Budget — Low-cost placements & profile/citation builders

Typical price range: \$10 – \$80 per placement or per profile

Placement types: Directories, profile links, web2.0, micro guest posts, low-tier placements Reliability notes: Highly variable; use sparingly for anchor diversity or non-core pages

#### Top picks (starter)

- Fiverr / Upwork (vetted sellers for citations/web2.0) priority: recommended (vet samples)
- Budget guest post marketplaces priority: watch
- Manual Web2.0 & micro-blog platforms (build yourself to control quality) priority: recommended
- Citation micro-services for NAP consistency priority: watch

#### PR / Newsletter / HARO — earned & distribution

Typical price range: Free (HARO) – \$2,000+ (paid newsletter / PR campaigns)

Placement types: Press mentions, sponsor or paid newsletter features, HARO responses, trade

press contributed pieces

Reliability notes: High impact for brand and traffic; newsletter placements may convert well even if links are nofollow

#### Top picks (starter)

- HARO (Help a Reporter Out) priority: top-pick
- Local/regional PR firms priority: recommended
- Paid newsletter placements (industry newsletters) priority: recommended
- Niche trade press & vertical newsletters priority: watch

## Tools / Outreach Platforms — prospecting & scale

Typical price range: \$49 – \$999+/month

Placement types: Outreach CRM, link prospecting, email sequences, link monitoring, metrics &

reporting

Reliability notes: Essential for scale & hygiene; use reputable tools to avoid footprint issues

## Top picks (starter)

- BuzzStream outreach CRM / prospecting priority: top-pick
- Pitchbox outreach automation for agencies priority: recommended
- Hunter.io email discovery priority: recommended
- Ahrefs / SEMrush prospecting & competitive intel priority: recommended
- Mailshake / Lemlist outreach sequences priority: watch

#### Citation / Profile Services — local & consistency

Typical price range: \$10 – \$200 per citation or monthly packages

Placement types: Local citations, directory listings, business profiles, NAP cleanup

Reliability notes: Low direct ranking power but important for local/brand trust and consistency

## Top picks (starter)

- Moz Local / Yext / BrightLocal citation management & cleanup priority: top-pick
- Whitespark local citation building priority: recommended
- Manual niche directories (industry-specific) priority: recommended
- Marketplace local listing bundles (vet carefully) priority: watch

## **Compact Vendor Table**

category,vendor\_name,service\_type,typical\_price\_range,placement\_types,reliability\_notes,best \_for,priority,notes

Premium, The Hoth, Curated link placements, \$500-\$5000+, Editorial

in-body/guest/newsletter, High vetting; longer lead times, Flagship pages, top-pick,

Premium, Authority Builders, Manual outreach, \$1000+ per campaign, Editorial contextual links, Manual outreach; good quality, reputable placements, recommended,

Premium, Page One Power, Bespoke outreach, \$1000+ per campaign, Editorial & guest posts, Custom link campaigns, recommended,

Premium, Siege Media, Content + promotion, \$2000+ per project, Content-driven editorial links, High-quality content production, watch,

Mid-tier, Fat Joe, Guest posting & outreach, \$100-\$700, Guest posts/contextual, Good throughput; vet targets, Scaling campaigns, top-pick,

Mid-tier, Guest Post.com, Marketplace guest posts, \$150-\$600, Guest placements, Platform quality varies; vet samples, recommended,

Mid-tier, Outreach Mama, Outreach service, \$300-\$1200, Guest posts & editorial placements, Varies by target list, scaling mid-tier outreach, watch,

Budget, Fiverr (vetted sellers), Micro placements, \$10-\$80, Web2.0/profile/low-tier guest, Very variable; vet samples, Anchor diversity, recommended,

Budget,Budget guest marketplaces,Low-cost guest posts,\$20-\$150,Low-tier guest posts/directories,High variance; quick scale,watch,

Budget, Manual Web2.0 builds, DIY, \$0-\$50 per asset, Web2.0/microblogs, Control quality; labor-intensive, Anchor diversity, recommended,

PR,HARO,Journalist queries,Free,Press mentions/HARO responses,Free; competitive & time-sensitive,PR mentions,top-pick,

PR,Local PR firms,PR outreach,\$500-\$3000+,Press & local media,Good for regional exposure,local PR,recommended,

PR,Paid newsletter placements,Newsletter features,\$200-\$2000+,Newsletter slots; referral traffic,High referral potential,recommended,

Tool, BuzzStream, Outreach CRM, \$99-\$699/month, Prospecting & outreach automation, Good for organized outreach, Scale outreach, top-pick,

Tool,Pitchbox,Outreach automation,\$500-\$2000+/month,Automated outreach & reporting,Enterprise features; costlier,recommended,

Tool, Hunter.io, Email discovery, \$49-\$199/month, Email finding, Useful for outreach lists, recommended,

Tool, Ahrefs, SEO & prospecting, \$99-\$399/month, Prospecting & metrics, Prospecting + link metrics, recommended,

Citation, Moz Local, Citation management, \$20-\$200/month, Local citations/profile listings, Strong for NAP consistency, Local SEO, top-pick,

Citation, Whitespark, Local citations, \$100-\$800/project, Manual citation building, Good for local focus, recommended,

Citation, Manual niche directories, DIY, \$0-\$200, Industry directories, Manual vetting required, recommended

## What to ask / vendor vetting checklist

- Can you provide 3–5 live sample URLs of current placements for the exact service (not screenshots)?
- Are placements permanent, dofollow, and in-content? If not dofollow, what is the expected value?
- What is the typical turnaround time from order to live placement?
- Do you provide screenshots and final placement URL + date of placement?
- What anchor control / rotation options are available?
- What is your refund/replacement policy if a link drops within X days? (ask for at least 30–90 day warranty)
- Are placements indexed at time of sample? Can you show evidence of referral traffic?
- How do you source placements outreach, owned networks, or private networks?
   (avoid PBN/network footprints)
- Can you share references or case studies for similar niches?

## **Pricing & contract best practices**

- Start with a pilot (1–3 placements) before signing larger packages.
- Use milestone payments for ongoing retainers.
- Require final URLs + screenshots by delivery.
- Include a replacement policy clause for dropped links within 60–90 days.
- Avoid long-term rolling contracts without opt-out notices and performance KPIs.

## **Tracking & integration**

- Required tracking fields per placement: order date, placement URL, anchor text, placement type, sample screenshot, indexed (Y/N), referral sessions (GA), notes/contact.
- Use a single CSV/Google Sheet to store placements and take quarterly snapshots for rollback/disayow needs.

## How to choose vendor by site size & link needs

• Small sites (new): prioritize relevance & citations; use Budget + Mid-tier carefully. Start with 1–2 Mid-tier or Premium pilot placements.

- Medium sites: mix Mid-tier and selective Premium placements; use Tools to scale outreach and track indexation.
- Large / competitive: prioritize Premium & PR, use Tools & mid-tier to scale, keep rigorous vendor vetting and documentation.

## Common vendor red flags

- Vendor cannot provide live sample URLs.
- Placements come from sites with templated outbound links or identical article structures.
- Extremely cheap bulk packages promising hundreds of links in days.
- No replacement/refund policy and opaque sourcing.
- Heavy use of sitewide/footer links in samples.

## Short note on indexing & link validation

- Ask vendors to build placements on indexed pages (use URL inspection in GSC to request indexing if needed).
- Use Ahrefs/Google Search Console/Manual checks to confirm indexation and referral traffic
- If a link drops, request replacement; after failed replacements, log and consider removal/disavow if manipulative.

#### Small "how to use" sheet

- Column headers for embedded table: Vendor / Service / Price Range / Typical Placement / Use Case / Vetting Flag
- Suggest including this small table as a one-page visual inside the PDF for quick scanning.



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