



**PRACTICAL SOLUTIONS
FOR SAVING ON BUSINESS
PURCHASES**

SUPPLIES AND EQUIPMENT BUYING GUIDE



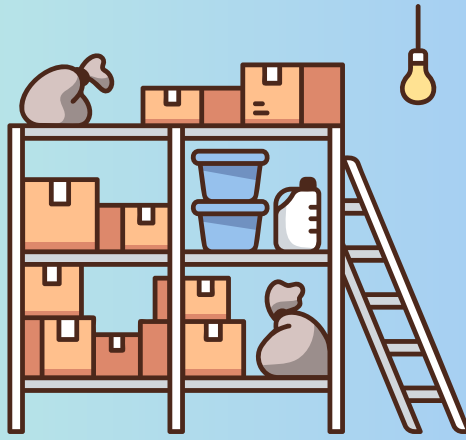
FOR YOUR

**RESIDENTIAL CLEANING
COMPANY**



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1



KEEP ALL YOUR CLEANING INVENTORY IN ONE DEDICATED FOR THIS PURPOSE ONLY PLACE

It's important to avoid disorganization of your inventory process. Make sure you have a well equipped with shelving system, place (your home office, your garage , a rented storage unit) where you can bring, sort out and organize all your cleaning purchases. This way you will save a lot of time on finding a particular piece of supplies or equipment when you need it.



RESIDENTIAL CLEANING ACADEMY



COUNT WHAT YOU HAVE

Until you have it on paper, you never know how many pieces of supplies and equipment you actually already have. To avoid overbuying , always make sure that all your business purchases are well documented, all your supplies are counted and tracked.

it's preferable to organize your cleaning solutions, supplies and equipment by a specific inventory number,a category and a subcategory.You can print out and use clear labels for this purpose.





KNOW THE DIFFERENCE BETWEEN INVESTMENT AND EXPENSES

Your business investments are the purchases you make once in a few months or even years and they are design to help your company make money over and over again. Purchasing of expensive equipment such as vacuum cleaners, steamers, carpet cleaners, your business vehicles, commercial real estate, follow in this category. On the other hand , business expenses are your minimum value purchases you make on a regular, scheduled basis, that are needed to be reordered constantly, due to their short usage period, Their purpose is to help you with your business daily operations.

Your cleaning products, small tools, office supplies, bottled water will be considered business expenses. Keeping in mind this crucial difference will help choosing the right. budgeting strategy.

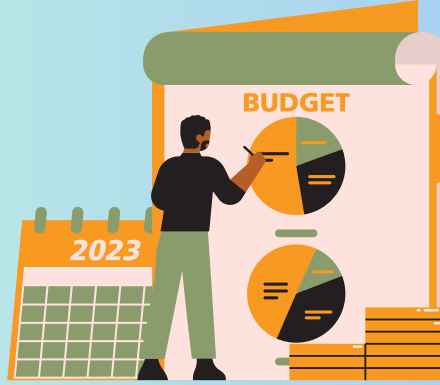


CALCULATE YOUR SUPPLIES AND EQUIPMENT USAGE PER APPOINTMENT/PER WEEK /PER MONTH

To budget your business expenses and investments you need to know exactly what each cleaning appointment cost you.

Not only it will help you to determine the right price for your services, it also will help you to save money on purchases since you will be able to accurately predict what must be reordered.





CREATE A BUSINESS A MONTHLY/QUARTERLY/YEARLY BUSINESS BUDGET AND STICK TO IT.

After we found out, how much do we spend , we go to the next step and create a business budget. Use your monthly bank statements to make a list of all your business expenses, categorizing them by those that you are billed monthly or annually. Calculate your monthly expenses and try not to go over these numbers for the next month. Monitor your purchases regularly.



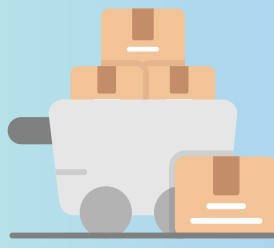


DO YOUR RESEARCH BEFORE MAKING A PURCHASE AND AVOID SPONTANEOUS, LAST MINUTE SHOPPING.

Make sure that every item you bought was well thought. Create a shopping list with the items you need. Compare their reviews and prices on different online platforms.

Also, give a second chance to your current cleaning products that didn't do a good job for you.

Sometimes, their underwhelming performance can be attributed to a simple application technique error. It's important to remember that not all cleaners will show immediate improvement. Some cleaning techniques and products require time to work effectively. For instance, certain cleaning solutions need to sit on the surfaces for a few minutes to break down dirt and grime. Additionally, some products are designed to work better on wet surfaces.



MANAGE YOUR SUPPLIES EFFICIENTLY. BUY CLEANING SUPPLIES IN BULK AND THOSE THAT ARE SOLD AS CONCENTRATE PRODUCTS.

Purchasing in bulk often comes with significant discounts, allowing you to save money in the long run. Additionally, buying in bulk means you won't run out of supplies as quickly, as you'll have a surplus on hand. This saves you time and effort in constantly restocking, allowing you to focus more on servicing your clients.

Moreover, opting for cleaning supplies that are sold as concentrate products can be highly beneficial for your cleaning company. Concentrate products are those that need to be diluted with water before use. These products are typically more cost-effective because they last longer than ready-to-use counterparts. Not only do you save money by buying less product, but concentrate products also require less storage space.



CHOOSE SUPPLIES THAT ARE REUSABLE, WASHABLE AND REQUIRE MINIMUM MAINTENANCE. AVOID PURCHASING DISPOSABLE PRODUCTS, THAT ARE WAY MORE EXPENSIVE.

One of the main benefits of choosing reusable supplies is cost savings. Disposable products, such as paper towels and single-use cleaning wipes, may seem cheaper initially, but they can add up over time. On the other hand, investing in quality microfiber cloths, mop pads, and scrub brushes that can be washed and reused can save you money in the long run.

Additionally, these reusable supplies are often more durable and effective, resulting in better cleaning performance and higher customer satisfaction. So, when selecting supplies for your cleaning business, remember to consider the long-term cost and quality benefits of reusable options.

ALWAYS KEEP ALL YOUR SUPPLIES AND EQUIPMENT IN IMMACULATE CONDITION. THEY WILL SERVE YOU WELL FOR A LONG TIME.



Taking care of your supplies and equipment properly is crucial for the success of your residential cleaning business. Not only does it ensure that you have everything you need to provide a high-quality service to your clients, but it also helps to extend the lifespan of your tools. This way, you'll avoid frequent replacements.

Regularly inspecting and cleaning your equipment is the first step in maintaining their condition. After each use, take the time to inspect your cleaning supplies and tools for any damage or wear and tear. This includes checking for loose handles on mops and brooms, frayed bristles on brushes, and any signs of leakage or malfunction in your cleaning machines. By catching any issues early on, you can address them before they worsen and potentially cause a disruption in your cleaning routine.

An important aspect of keeping your supplies and equipment in good condition is proper storage. After each cleaning job, make sure to clean and disinfect all your cleaning tools before putting them away. Store your supplies in a clean and organized manner, ensuring that they are easily accessible and protected from damage. This not only helps to maintain the cleanliness and effectiveness of your supplies but also creates a more professional impression when you show up with a well-organized cleaning kit.

10

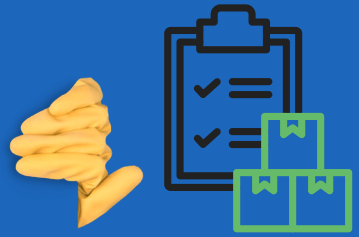
USE INEXPENSIVE WELL-KNOWN ECO-FRIENDLY CLEANING ALTERNATIVES SUCH AS BAKING SODA, LEMON JUICE, AND VINEGAR



Baking soda, also known as sodium bicarbonate, is a versatile cleaning agent that can be used in various ways. It is especially effective in removing odors and stains. You can also mix baking soda with water to form a paste and use it to scrub away stubborn stains on countertops, sinks, or even bathroom tiles. Baking soda is gentle yet effective, making it an essential eco-friendly cleaning alternative for any residential cleaner. Another eco-friendly cleaning alternative that you can utilize is lemon juice. Lemon juice is an excellent natural disinfectant and deodorizer. Not only does it leave behind a fresh citrus scent, but it also helps to remove grease and grime. You can also mix lemon juice with water and use it to clean and disinfect surfaces such as kitchen countertops and bathroom fixtures. Lemon juice is readily available and a great addition to your arsenal of eco-friendly cleaning alternatives.

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