

Advanced Strategy 7 - Loan Trusts

Discover how Loan Trusts can safeguard your wealth while minimizing your tax burden.



How to freeze your inheritance tax bill and keep control of your money

There's a certain elegance to this strategy — it's simple, legal, and remarkably effective.

If you've ever thought, "I don't want to give my money away, but I don't want it taxed at 40% either," then this is the solution you've been looking for.

It's called a Loan Trust, and it's one of the most useful tools for freezing your inheritance tax (IHT) liability while keeping access to your capital.

The Concept in a Nutshell

Here's how it works:

- 1** You set up a trust — typically a discretionary or flexible one — with your chosen trustees (often family members and a professional).
- 2** You then lend the trust a lump sum, say £500,000.
- 3** The trustees invest the money in a suitable portfolio on behalf of the beneficiaries (usually your children or grandchildren).
- 4** Over time, those investments grow in value.

Now, here's the key:

The original loan amount remains part of your estate, but any growth belongs to the trust — and therefore sits outside your estate for inheritance tax purposes.

In other words, you've frozen the taxable value of your estate from the day the trust begins.

If your portfolio grows by £200,000, £400,000, or £1 million — that growth escapes IHT completely.

The Beauty of a Loan Trust

Unlike gifting, where you give money away and lose access forever, a loan trust keeps you in control.

The money you've lent is repayable on demand. You can take back capital at any time — in lump sums or regular withdrawals — usually by asking the trustees to sell part of the investment portfolio and repay part of your loan.

So, you still have liquidity, while your family enjoys the long-term IHT benefits.

That's what makes this strategy so clever.

It's the balance between control and efficiency — something most inheritance tax plans struggle to achieve.

An Example in Practice

Let's say you lend £500,000 to a trust.

The trustees invest the funds in a balanced growth portfolio, aiming for a 6–10% annual return (for illustration only).

After 10 years, the portfolio is worth £1 million.

- Your original £500,000 is still part of your estate (the outstanding loan).
- The £500,000 growth now sits outside your estate — saving your heirs £200,000 in inheritance tax at the current 40% rate.

And you can still choose to draw back some of the capital if you ever need it.

That's the magic of the loan trust — it works quietly in the background, compounding its benefit year after year.

Why It's So Effective

The reason this works so well is that inheritance tax applies to the value of your estate when you die.

By locking that value in today — and letting the growth happen elsewhere — you've effectively stopped the tax bill from inflating.

So if you live another 10 or 15 years, and your assets double in value, your IHT bill doesn't double with it.

You've drawn a line in the sand.

And because the trust owns the growth, HMRC can't touch it.

A Common Misunderstanding

Some people think the loan itself escapes tax — it doesn't. The amount you lend remains in your estate until it's repaid.

But the growth generated from that money belongs to the trust, and that's where the real advantage lies.

Over time, the tax-free growth can far exceed the original loan — especially when invested over 10 or more years.

It's a long-term play, not a quick win.



Tax Efficiency

Here's another subtle benefit:

When the trust invests your loan, the income and gains are usually taxed within the trust — not under your personal tax code.

This can sometimes result in lower overall tax, particularly if the trust invests for growth rather than income.

Different trust types (discretionary, interested in possession, or Revocable) have slightly different tax treatments, so it's essential to tailor the setup to your situation.

That's why proper professional advice is key.

The Right Type of Assets

Loan trusts are best suited for money sitting outside tax wrappers — such as:

- Cash in savings accounts
- Investment portfolios
- Maturing bonds or proceeds from property sales

You can't move ISA or SIPP funds directly into a loan trust, but you can use proceeds withdrawn from them.

The goal is to take idle or taxable money and turn it into a growth engine that's partially outside the inheritance tax net.

Why I Like This Strategy

What I like most about loan trusts is that they work quietly and consistently. You don't need to sell assets, gift property, or make dramatic changes to your lifestyle.

Once the trust is established, it's automatic. Every year that passes, the IHT-free growth accumulates.



It's one of those rare solutions where doing something today protects your family for decades.

The Right Way to Set It Up

This isn't a DIY strategy.

The trust must be drafted properly, the investment portfolio selected carefully, and the loan agreement worded correctly.

That's why it's essential to work with an FCA-regulated specialist who understands the legal and tax framework — especially around discretionary trusts and trustee investments.

A Quick Reality Check

Let's be clear:

Loan trusts don't erase tax overnight, and returns aren't guaranteed.

The performance depends on the underlying investments, and the IHT benefit grows gradually over time.

But for families with £500,000 or more sitting in taxable accounts, it's one of the most efficient and flexible ways to protect your wealth without giving it away.



I Can Help You Get Started

Over the years, I've worked with several highly reputable WHT specialists and trust planners who set up these structures day in and day out.

If you'd like to explore whether a loan trust could suit your situation, I can connect you with one of them and help guide you through the process. It's not complicated when you have the right people involved — but getting the details right makes all the difference.

Final Thoughts

Loan trusts are a perfect example of smart, lawful, and balanced planning. They don't involve risk-taking or offshore movement — just intelligent structuring.

You keep control, you retain access, and your family quietly benefits from the compounding of WHT-free growth over time.

It's the kind of strategy that doesn't just save tax — it gives you peace of mind knowing your estate won't balloon into a bigger problem for the next generation.

Important Note

I'm not a qualified tax expert, and I'm not FCA regulated. Nothing in this report — or in any of the videos or materials in the Market Insider BHT series — should be taken as personal tax advice.

Everything here is purely educational, based on what I've personally seen work for families who want to protect their legacy.

If you'd like regulated guidance, I can connect you with one of our FCA-approved BHT specialists who can help you structure your trust correctly.

This report — like all others in the Market Insider BHT series — is designed to educate, not advise.



Advanced...

Unlock the power of Loan Trusts to freeze your inheritance tax liability while maintaining control over your wealth. This elegant strategy allows you to lend a sum to a trust, enabling your investments to grow outside your estate for tax purposes, ensuring your heirs benefit from significant savings. With expert guidance, you can master this sophisticated approach to secure your legacy without sacrificing access to your capital.

