

MARKET





Let's start with returns. Over the past 10 years (2014–2024), the US stock market — led by the S&P 500 — has significantly outperformed the UK's FTSE 100.

The S&P 500 delivered an annualised return of around 12%, driven largely by the rise of mega-cap technology stocks like Apple, Microsoft, Amazon, and more recently, Nvidia and other Al-linked companies.

In contrast, the FTSE 100 has returned closer to 4–5% annually, including dividends. While this seems modest, it reflects the UK market's more value-oriented composition — banks, energy, utilities — and its relative lack of high-growth tech exposure.

It's important to recognise that performance is cyclical. The US had a dominant run, largely fuelled by low interest rates and the digital revolution.

But such runs don't last forever, and reversion to the mean is a real force in financial markets. If the next decade favours inflation resilience and cash-generative businesses, the UK may have its time in the sun.





Why the US Has Dominated



The US has long been the epicentre of innovation. The past decade saw exponential growth in sectors like cloud computing, social media, artificial intelligence, and electric vehicles — all areas where US firms lead the pack. Apple became the world's first \$3 trillion company, Amazon redefined retail logistics, and Nvidia is now central to the AI revolution.

These mega-cap names now dominate the S&P 500. In fact, as of 2024, the top 10 US tech firms make up over 30% of the index. This means that investing in the S&P 500 is increasingly a bet on a handful of high-growth names. It's worked brilliantly — but it also introduces concentration risk.

The outperformance has been clear — but it's been narrowly led. A correction or shift in sentiment around tech could significantly affect US market returns.



But the UK Has Strengths Too

The FTSE 100 might not offer headline-grabbing innovation stories, but it delivers something arguably more valuable: reliability. UK companies are historically strong in sectors like energy, insurance, pharmaceuticals, and consumer staples. These are industries that produce steady cash flows and pay consistent dividends.

As of early 2024, the average dividend yield on the FTSE 100 is around 4.2%, compared to just 1.5% for the S&P 500. For income-focused investors — especially those in or near retirement — this is a meaningful difference. Not only does it provide a regular stream of cash flow, but it also allows for reinvestment or drawdown without selling capital.

And interestingly, in the first half of 2025, the FTSE 100 actually outperformed the S&P 500, rising 8% versus just 0.7%. This could signal the start of a shift from growth to value.







Other Considerations: Currency, Cost and Control

Beyond pure performance, there are structural differences to consider.

First, **currency risk**. When UK investors buy US shares, they're also buying US dollars. If the pound strengthens, your US returns can shrink — even if the stock performs well.

Conversely, a weakening pound can exaggerate gains.

Second, **costs**. Many UK brokers charge higher fees for US trades. You may also face foreign exchange spreads, custodial fees, and US withholding tax on dividends unless you've submitted a W-8BEN form.

Third, **psychological comfort**. Most UK investors know and use UK products — they see these companies in their daily lives. That familiarity breeds confidence. With US stocks, that connection is weaker, which can lead to indecision during volatile times.



So, Which Is Better?

It's not a binary choice. Smart investors don't ask 'Which is better?' — they ask 'Which is better right now?'

The US market is ideal for periods of strong global growth, low interest rates, and technological transformation. The UK market performs better in valueled cycles — like those marked by inflation, geopolitical tension, or commodity booms.

Rather than choosing one, you should consider how to allocate between them based on the macro environment. That's the core idea behind the DIP Strategy: Diversify, Identify, Pivot.

Diversify your holdings to avoid concentration risk. Identify the stage of the market cycle. Pivot your capital towards markets or sectors that are likely to outperform in that phase. This isn't speculation — it's structure.





How We Help at Market Insider

At Market Insider, we work with experienced UK investors — many of whom already hold diversified portfolios but want more confidence in how they manage them.

We don't offer financial advice or manage your money. But we do provide clear, actionable research and a framework for smarter decision-making. We help you answer questions like:

- When should I reduce US exposure?
- Which UK sectors are best positioned for income and growth?
- How can I protect capital while still drawing income?

Our DIP Strategy is designed to support these decisions, without guesswork or overtrading.





Final Thought: Know When to Pivot

The truth is, both the UK and US markets have their strengths. The trick is knowing *when* to favour one over the other.

You don't need to abandon the US. And you don't need to suddenly go all-in on the FTSE 100.

But if you're only ever following past performance, you're always investing in the last cycle. Now might be the time to look forward.

Because when the next market cycle begins and it may already have — the investors who adapt early will be the ones who benefit most.

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