



THE UNIVERSAL TECH ROADMAP

Your Step-by-Step Guide to Break Into ANY Tech Career and Reach 6 Figures



A Beginner-Friendly Guide to Launching Any Tech Career — Cyber, Cloud, Data, IT, or DevOps, With No Degree Required

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INTRODUCTION

Welcome to the **TSU Mastery Path Tech Roadmap**—your guided blueprint to break into the tech industry, pivot into cybersecurity, or level up into a high-paying engineering role.

This roadmap is designed by **Kent & Jessica**, self-taught Voice Network Engineer → Cybersecurity/GRC Engineer who built a full tech career, brand, and business from the ground up.

Whether you're starting from scratch or pivoting from another field, this playbook shows you exactly **what to learn, in what order, and why it matters**.

“The more that you read, the more things you will know. The more that you learn, the more places you’ll go.” – Dr. Seuss

Tech has hundreds of job titles — but only **one real path** to earning six figures:

1. **Learn the right skills**
2. **Build proof (portfolio + labs)**
3. **Land your first tech role (or freelance)**
4. **Level up to specialist or start a business**

This roadmap shows you exactly how to do it, step-by-step.

Whether you want cybersecurity, data analytics, cloud engineering, help desk, QA, or DevOps, the path is the same. TSU helps you follow it.

PHASE 1 — FOUNDATIONS (recommended timeframe Weeks 1–4)

Goal: Build baseline knowledge every tech professional needs.

Learn the Fundamentals:

- ✓ How computers, networks, and the internet work
- ✓ Operating systems (Windows, Linux, macOS)
- ✓ Basic scripting (PowerShell, Bash, or Python)
- ✓ Security basics (CIA, threats, controls)
- ✓ Cloud basics (AWS/Azure/Google)
- ✓ Terminology for your chosen path

TSU Mastery Tools: Networking 101 • Tech Vocabulary Pack • Beginner Labs

Inside TSU Mastery Path, you'll get the exact beginner labs, Networking 101 modules, and the Tech Vocabulary Pack to speed up your progress.

Author's Note:

Before you pick any tech career, you need a solid foundation. These first four weeks are about building confidence, not perfection. Don't rush through this phase. The basics you learn here will make every future skill easier, whether you choose cyber, data, cloud, IT, or DevOps. Trust the process. Strong foundations create strong careers.

PHASE 2 — PICK YOUR TECH TRACK (recommended timeframe Weeks 4–8)

You only need ONE track to break in.

Everyone chooses a skill path — but the method stays the same.

Here are the most popular tracks:

- **Cybersecurity / GRC / Governance**
- **Data Analytics / Data Engineering**
- **Cloud Engineering / DevOps**
- **IT Support / Networking**
- **QA / Automation Testing**
- **Software Development**

Pick your lane. Master the basics. Keep moving.

Link to “blog life path”

Author’s Note:

Choosing a tech path doesn’t lock you in, it simply gives you direction. Cyber, data, cloud, IT, DevOps, software... they all follow the same roadmap, just with different tools. Pick the lane that feels the most interesting to you right now. You can always pivot later. The goal is movement, not perfection.

PHASE 3 — SKILL MASTERY + PORTFOLIO (recommended timeframe Weeks 8–16)

Every tech job requires two things: skills and proof.

Skills

Learn the top 20% of skills that give 80% of the results in your chosen path.

[Link to AI prompts](#)

Portfolio

Create **3–5 projects** that show employers you can do the job.

Examples:

- Cyber: IAM Hardening, Risk Register, Policy Pack
- Data: Case Studies, Dashboards, SQL challenges
- Cloud: Architecture diagrams, automations
- IT: Troubleshooting logs, home lab builds
- QA: Test plans, automation scripts
- Dev: Apps, APIs, integrations

TSU Mastery Tools: 30+ Portfolio Templates • Project Roadmaps

Author's Note:

This is where things get real. Employers don't care what you *say* you know; they care about what you can *show*. Your portfolio becomes your proof. Don't overthink it. Focus on learning one skill at a time and building small, practical projects that demonstrate your ability. Progress beats perfection every time.

PHASE 4 — GET EXPERIENCE (recommended timeframe Weeks 16–32)

There are only 3 ways to get experience in tech — pick one or mix all:

1. Get a job

Help Desk → Junior Analyst → Specialist → Engineer

2. Freelance / Contract

Build your skills + income at the same time.

3. Internships / Apprenticeships

Paid or unpaid — they count for résumés.

[Link here for TS internships & apprenticeships](#)

TSU Mastery Tools: Resume Builder • Interview Vault • Scripts & Templates

Author's Note:

Experience doesn't only come from a job. You can freelance, volunteer, shadow, intern, build your own projects, or join communities. Don't wait for permission to gain experience. The moment you can solve a problem, you can call it experience. This phase is all about getting your hands dirty and proving your value.

PHASE 5 — LAND THE ROLE (recommended timeframe Weeks 20–36)

The formula to get hired is simple and repeatable.

The TSU 3-Part Job System:

1. **Branding:** Resume, LinkedIn, Portfolio, Elevator Pitch
2. **Targeting:** Apply to 15–30 roles weekly (strategic, not random)
3. **Interviewing:** Answer with confidence + tell skill stories

When you execute this system, you *will* get interviews. From there, confidence + preparation = offers.

Link to

Author's Note:

This is the part that feels overwhelming for most people but it doesn't have to be. Tech hiring is not about being perfect; it's about being prepared. Your resume, your portfolio, and your confidence all work together. Show your value clearly, practice your story, and trust your preparation. You *can* get hired.

PHASE 6 — HIT 6 FIGURES (recommended timeframe Year 1–2)

There are only two paths to six figures in tech... and both work:

PATH 1: Career Path (Traditional)

Goal: Become a Specialist or Engineer

Year 1:

- Junior Analyst / Support / Apprentice

Year 2+:

- Engineer / Senior Tech / Security / Cloud / DevOps
 - ★ Most of these roles hit **\$100K+** in the U.S.

PATH 2: Business Path (Entrepreneurship)

Goal: Turn your tech skills into income

After you gain skills + confidence, you can launch:

- Freelancing (Upwork, Fiverr, direct clients)
- Tech consulting (GRC, IT, Cloud, Cyber)
- Course creation
- Digital products
- Retainer services
- Automation scripts / AI tools

★ You can earn \$5K–\$20K/month **without a degree** using skills you already mastered.

TSU Mastery Tools: Business Blueprint • Sales Scripts • Funnel Roadmap

Author's Note:

The path to six figures is simple: become valuable. Once you're in your first role, your only job is to learn, grow, and specialize. With one or two high-value skills — cloud, security, automation, analytics — you can leap into engineer-level roles and cross the \$100K line. Don't rush. Just keep leveling up.

PHASE 7 — ESCAPE THE 9–5 (recommended timeframe Year 2–3)

Once you hit six figures, you gain options:

You can:

- ✓ Stay in your tech role and increase salary yearly
- ✓ Move into leadership
- ✓ Go fully freelance
- ✓ Start a consulting brand (TSU teaches this)
- ✓ Build digital products
- ✓ Build a community
- ✓ Grow your income beyond your job

This is how people go from **\$40K → \$100K → \$250K** in tech by Year 3–4.

“Great things are not done by impulse, but by a series of small things brought together.” Vincent Van Gogh

Author’s Note:

Your tech skills can set you free. Once you have experience, you can freelance, consult, create digital products, or build a business. This phase is all about ownership — owning your income, your schedule, and your future. You don’t need permission to build something bigger. You just need a strategy and consistency.

BONUS — What You Get with TSU Mastery Path

- Full Tech Roadmap (expanded version)
- Skill Track Guides (Cyber, Data, Cloud, IT, QA, Dev)
- Portfolio Project Templates
- Resume + LinkedIn optimization
- Weekly coaching calls
- TSU Community access
- Tech Business Starter Kit
- Freelancing templates
- 6-Figure Path breakdown

Designed to get you hired OR to build your business fast.

Link here

Every next level of your life will demand a different you.
